

UK Sales Executive - Well Established Fastener Company

Location: Wolverhampton, United Kingdom

Salary: Dependant on experience + additional benefits

Posted: 03/07/2023

Closes: 31/07/2023

Contract Type: Permanent, Full Time

Hours of Work: Monday – Friday 8am – 5pm

Website: www.bnml.co.uk

Bolt & Nut Manufacturing Ltd are recruiting a UK Sales Executive to join its Sales Department, reporting to the UK Sales Manager.

Bolt & Nut Manufacturing Ltd specialise in the manufacture of Special/Bespoke Fasteners for sectors such as Oil & Gas, Petrochemical and Power Generation etc.

Our company has seen substantial growth within recent years and is investing in our staff and facility.

Applicants will need to be able to effectively manage their workload and meet strict deadlines.

You will be required to use Microsoft Office and Enterprise resource planning systems.

If you feel you are suitable for the role, send your CV and cover letter via the recruitment page of the website stating the job role you are applying for.

The successful applicant will be offered the role pending reference checks and eligibility to work in the United Kingdom:- <https://www.gov.uk/legal-right-work-uk>

Bolt & Nut Manufacturing Ltd are committed to equal opportunities for all persons seeking employment with us. We will ensure no one receives less favourable treatment or will be disadvantaged by requirements or conditions that cannot be shown to be justifiable on the grounds of any protected characteristic.

Successful applicants will be contacted to determine if any special arrangements need to be made prior to the interview process.

Bolt and Nut Manufacturing Ltd

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 Coseley
 WV14 8XR
 West Midlands, United Kingdom
www.bnml.co.uk
 Tel: 01902 355 110


BOLT AND NUT
 SPECIALISED BOLTING SOLUTIONS

Job Title	UK Sales Executive
Reporting	UK Sales Manager
List of duties	<ul style="list-style-type: none"> • Handling existing and new customer accounts for the United Kingdom region • Promote business to build customer portfolio • Communication with customers and other departments • Producing sales reports • New customer account entries • Assisting other sales executives • Work closely with other departments to help surpass the customers' expectations • Promote the business to build customer portfolio • Proactive approach to the sale of products
Requirements (skills, experience, qualifications)	<ul style="list-style-type: none"> • Excellent drive and determination • Experience in the fastener industry is strongly preferred • Ability to work on one's own initiative to achieve targets set • Experience in Microsoft business packages • Well presented
Personality type/traits/skills	<ul style="list-style-type: none"> • Good level of education • Drive and determination • Good negotiation and interpersonal skills • Ability to work to strict targets and deadlines • Good time keeping • Attention to details • Ambitious
Salary	Negotiable + Generous bonus scheme
Benefits (pension, healthcare, car)	Government pension scheme Free Parking Death in Service cover
Holidays	25 days + bank holidays
Days and Hours	Monday – Friday 8am – 5pm
Closing Date	31/07/2023
Contact Details (name, number)	Jack Howell – 01902 355110 jack.howell@bnml.co.uk